

JUSTINE HOPKINS

CONTACT

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SUMMARY

Apparel Design and Development graduate with a passion for creating products that tell a story and evoke feeling. Formal training in theatre and apparel design and development supported by industry experience in sales, buying, and merchandising.

SKILLS

- Spec Pack Development
- Technical Sketching
- Garment Construction
- Patternmaking
- Pattern Grading
- Textile Development
- Color Theory
- Styling
- Adobe Illustrator
- Adobe Photoshop
- Adobe InDesign
- Microsoft Office Suite
- Optitex
- Smartsheet
- Matrix
- PLM
- Oracle EBS

EDUCATION

School of Apparel Design & Development at Seattle Central College

Associate of Applied Sciences, President's List – June 2021

University of California, San Diego

Bachelor of Arts, Theatre Arts, Cum Laude – March 2017

RELATED EXPERIENCE

Bensussen Deutsch & Associates, Woodinville, WA – Assistant Merchandiser

March 2022 – Present

Assisted Merchandisers with data entry in PLM, Matrix and Smartsheet, sourced product for client launches, established and maintained supplier and decorator relationships, ordered and organized product samples, approved TOP samples for production, and contributed to fit sessions for custom apparel development.

School of Apparel Design & Development, Seattle, WA – Tutor **September 2020 – June 2021**

Chosen by faculty to support both first and second-year students with tutoring assistance in all subjects including but not limited to patternmaking, garment construction, Optitex, and pattern grading.

Brides for a Cause, Seattle, WA – Boutique Assistant **February 2018 – August 2019**

Guided brides in selecting and styling gowns, advised on possible alterations, handled sales and incoming gown donations, processed new gowns into inventory, opened and closed boutique daily and supervised sales team in absence of store manager.

Freelance & University Costuming, Seattle, WA & San Diego, CA **November 2014 – December 2019**

Worked on a variety of productions with responsibilities including aiding actors in getting into costume, organizing and facilitating quick changes, applying and maintaining lace front wigs, laundering, repairing, and pressing costumes as needed and assisting with hair and makeup.

ADDITIONAL EXPERIENCE

City People's Mercantile, Seattle, WA – Assistant Toy Buyer, Merchandiser & Cashier

April 2017 – January 2018

Assisted Toy Buyer in tracking inventory and analyzing sales to order new and repeat product for department, merchandised new product by creating fresh visual displays to appeal to customers and increase department sales, and processed sales and returns as a cashier while addressing customer questions and concerns.